

Request for Proposal



Issue Date:	05/30/2025	Anticipated Award:	07/07/2025
Title:	Air Packages and Equipment	Project Location:	Hancock County, WV Harrison County, OH
Project(s):	300151 - TriState	Type of Agreement:	Firm lump sum Not to exceed
Prime Contract(s):	Cooperative Agreement Number DE-FE0032441 CFDA 81.089	Proposal Validity:	90 DAYS
Proposal due by : 06/20/2025 12:00 PM CST			

NOTICE: This procurement is subject to the requirements of **2 C.F.R. § 200** (Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards). All Proponents must comply with applicable federal regulations.

1. PROCESS INFORMATION

Request: Projeo Corporation invites your organization to submit a written proposal based on the statement of work in Attachment 1 and the requirements herein. All proposals must be compliant with this Request for Proposal (RFP) and the documents referenced and attached. Projeo reserves the right to amend or cancel this RFP, at any time prior to the submission deadline. Projeo also reserves the right to make a partial award, or to make no award if it determines that such action is in the best interest for the project. Any changes will be communicated in writing to all proponents.

Confidentiality: All information provided in this RFP is confidential and proprietary to Projeo Corporation. Proponents shall not disclose any information contained herein to third parties without prior written consent from Projeo.

Terms and Conditions: The Terms and Conditions are included in Attachment 3. All Proponents must explicitly state any exceptions to the attached Terms and Conditions in the proponent reply form in Attachment 2 of this invitation. Prime contract flow-down provisions are provided in Attachment 4 and are part of the agreement. Unacceptable, unreasonable, or inability to arrive at mutually acceptable terms and conditions may result in rejection of the proposal without further discussion.

Proposal Costs: Any effort and costs or expenses incurred by you because of the RFP shall be your sole responsibility. There is no obligation for Projeo to cover any costs incurred or to make any purchase order awarded because of this Request for Quotation. Pricing quoted is to be firm for ninety (90) days from date of quotation.

Davis Bacon Act: This project is funded under Division D of the Bipartisan Infrastructure Law (BIL). All laborers and mechanics employed by contractors or subcontractors in the performance of construction, alteration, or repair work in excess of \$2,000 shall be paid wages at rates not less than those prevailing on similar projects in the locality, as determined by the Secretary of Labor in accordance with subchapter IV of Chapter 31 of Title 40, United States Code commonly referred to as the "Davis-Bacon Act" (DBA).

Evaluation Criteria and Right to Reject: Projeo Corporation reserves the right to reject any bids or to request additional information. Bids will be evaluated based on safety, cost, experience, technical/management approach, and availability. The selection criteria are included in Section 5.

Cost Structuring Requirements: Except as otherwise expressly provided herein, contractor shall supply all adequate and competent labor, supervision, tools, equipment, installed and consumable materials, services, and testing devices for the completion of the construction package as described within this document and RFP package. The proposal should include unit pricing for any services, materials, transport, fees, and other items which may be necessary for proponent to complete the work scope. Unless specific exceptions are taken to these specifications, Projeo Corporation will require quoted packages to comply with the complete RFP package.

Insurance Requirements: Projeo requires the proponent to carry appropriate insurance for the scope of work described. Copies of insurance certificates, although not requested at this time, will be required prior to issuance of a purchase order for services. The successful contractor may be required to list Projeo Corporation's client as additional insured on their insurance certificate. The following minimum insurance coverage will be required of all contractors and suppliers of onsite services during this project:

Workers Comp. / Employer's Liability	\$1,000,000 per accident	\$1,000,000 Aggregate
Commercial General Liability	\$10,000,000 per occurrence	\$10,000,000 Aggregate
Automotive Liability	\$10,000,000 Bodily Injury Per Occurrence	\$10,000,000 Property Damage Per Occurrence
Excess/Umbrella	\$10,000,000	\$10,000,000 Aggregate

Invoicing and Payment Terms: Timely invoicing will be required. Payment terms will be NET-60.

Health, Safety, and Environment: Contractor should comply with applicable regulations and industry standards. Best industry practices shall be used to assure the health and safety of individuals and the protection of the environment. Contractor shall conduct the work in a safe manner, take all reasonable measures to protect the health and safety of all workers and members of the public, immediately rectify all known unsafe situations or potential hazards, and strictly comply with policies and applicable laws (including reporting requirements).

Conflict of Interest and Gratuities: By acknowledgement of response to this RFP, you certify that no gratuities were offered by your organization or solicited by Projeo either directly or indirectly.

Questions and Submissions: Questions and proposals must be submitted to Projeo Corporation on or before the due date to purchasing@projeo.com. Outside of questions that may be submitted at a pre-bid meeting, questions regarding this RFP will only be accepted in writing, via email. The deadline for question submittal is presented in the schedule below. No questions will be accepted after the deadline. If questions are posed at the pre-bid meeting or if written questions are submitted, an addendum will be provided (via email) to all competing Offeror.

Schedule:

All work shall be performed based on the following schedule.

1. May 30, 2025 Invitation to Bid
2. June 05, 2025 All Bid Questions Due – 12:00pm CST
3. June 10, 2025 Clarifications Issued to Offerors
4. June 12, 2025 Virtual Clarification Meeting via Teams
5. June 20, 2025 Proposals Due – 12:00pm CST
6. July 07, 2025 Award Contract

2. PROPOSAL REQUIREMENTS

Proponent to provide sufficient cost breakdown to enable evaluation of price reasonableness. As part of the proposal, provide a description of your technical and management approach for conducting the requirements of the statement of work. Proposals or rates based on cost-plus, time and materials, or any other reimbursable pricing structures will not be considered. Proponents must submit firm fixed-price proposals

Proposals should include the following information:

1. Technical Proposal
 - Company overview and experience
 - Detailed equipment specifications – Include technical datasheets and performance curves for compressors, boosters, pumps, and any downhole equipment (bits, stabilizers, etc.)
 - Crew qualifications, certifications, and experience – Outline key crew members' roles, relevant experience with the equipment being proposed, certifications, and training records
 - Site layout – Include a schematic or drawing showing equipment placement, orientation, and safety zones
 - Safety program details and incident record – Summary of the company's safety program, key initiatives, and incident statistics for the past 3 years (TRIR, LTIR, near misses, OSHA 300, EMR etc.) .

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2. Commercial proposal (If applicable include estimated Taxes).

- Day Rates – Provide a firm lump sum cost not to exceed equipment and labor day rate for:
 - Operating days
 - Standby days
- Air drilling injection fluids –
 - Unit rates for each fluid or foaming agent offered
 - Estimated required injection fluids per interval
 - Estimated total injection fluids cost per interval
- Mobilization and Demobilization Costs – Provide a firm lump sum cost not to exceed total cost for:
 - Trucking of all equipment and chemicals to/from the Hancock County, WV well
 - Trucking of all equipment and chemicals to/from the Harrison County, OH well
- Equipment rental rates – If any equipment will be billed separately (outside the day rate), submit a detailed rate sheet outlining rental costs for each item or service
- Staffing plan, including qualifications and experience (Attachment 5)
- Signed Debarment Certification form (Attachment 6)

3. Logistics readiness

- Nearest yard location from which the equipment will be supplied
- Provide list of nearest stocking points and storage yards from where the proposed air drilling injection fluids will be supplied
- Delivery times for air drilling injection fluids:
 - Normal delivery
 - Emergency delivery

4. Supporting documents

- References from similar projects – contact details and project summaries for 2–3 recent comparable projects, ideally in the same region or geologic setting.

3. SUBMISSION AND RECEIPT OF PROPOSALS

The proposal must be submitted electronically to purchasing@projeo.com

- The subject line must include: “RFP [TITLE] – [COMPANY NAME] - [DATE]”. All attachments must be clearly labeled
- Maximum file size: 15MB (send multiple emails if necessary)
- Accepted formats: PDF, Microsoft Word, Microsoft Excel

Proposal Changes: If a proponent proposes any changes or modifications to the requirements, scope, or terms outlined in this RFP, these must be clearly identified and justified in a separate section of the proposal. All proposals shall be in U.S. dollars.

4. LABOR BY CONTRACTOR

The proposal shall include all labor costs associated with the proposed work.

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5. SELECTION CRITERIA

Proposals will be evaluated based on the following criteria:

Criteria	Weight (%)
Qualifications & Experience	25
Technical Approach	20
Cost	25
Schedule	15
HSE	10
Other considerations (Innovation, stewardship, relationships, local hiring)	5

6. ATTACHMENT LIST

1. Statement of Work
2. RFP Questionnaire Form
3. Terms and Conditions
4. Prime Contract Flow Down Provisions
5. Proposed Staff Form
6. Debarment Certification Form
7. Wage Determination Ohio
8. Wage Determination West Virginia

OVERVIEW

Projeo plans to drill two vertical stratigraphic test wells – one in Hancock County, WV and the other in Harrison County, OH – during Q3 and Q4 2025, with potential for operations to extend into Q1 2026. These wells are expected to be drilled consecutively starting in Hancock County and continuing in Harrison County. Attached wellbore schematics outline the preliminary development plan. The drilling campaign will support a broader subsurface characterization effort under the U.S. Department of Energy funded CarbonSAFE project.

PROJECT LOCATION

- Hancock County, West Virginia – 40.553713°, -80.590347°
- Harrison County, Ohio – 40.219354°, -80.949186°

PROJECT SCOPE

Offerors are requested to propose an Air Drilling package and support equipment associated to air drill the sections for each well presented below and as specified in the attached wellbore schematics:

Hancock County, WV (TR1-UOB-2):

8-3/4" Hole drilled from +/- 1800' to TD @ +/- 7123'

Harrison County, OH (TB2-UOB-19):

24" Hole drilled from +/- 100' to +/- 600'

17-1/2" Hole drilled from +/- 600' to +/- 1800'

12-1/4" Hole drilled from +/- 1800' to +/- 9214'

EQUIPMENT & SERVICES REQUESTED

The Offeror shall provide the following personnel, equipment, and materials:

- Propose all necessary equipment to drill intervals as listed above for optimum drilling hydraulics.
- Air drilling injection fluids, such as foaming agents or soap.
- Optional: Downhole equipment, such as bits, stabilizers, and tools designed for air drilling. Vendors offering such equipment are encouraged to include these in their proposal.

Projeo encourages the Offeror to provide any services / equipment that may enhance efficiency, safety, or provide additional value to the project that may not be listed above.

WORK SCHEDULE

A typical project work schedule will require 24 x 7 operational coverage. Vendor will provide two attendants, each working twelve (12) hour shifts, to oversee the operation of the air compressors and boosters at all times.

GENERAL REQUIREMENTS

- The successful Offeror will function as the contractor for all work specified and shall be responsible for all supervision, scheduling of work, quality of the equipment and workmanship, permits and compliance with all applicable laws, codes, and ordinances.
- The contractor shall provide all trucking, specialty cranes, and other equipment as required to provide their services.
- At the request of the contractor Projeo may provide support equipment.
- Use of any subcontractors to provide assigned services shall be subject to the written approval of Projeo Corporation.

- The contractor shall provide equipment that meets industry standards and requirements. Additional requirements in accordance with the operations program may be required and will be discussed at the award phase.
- Any operational downtime exceeding the allowable daily maintenance and repair time, due to contractor equipment related issues or crew unavailability will result in non-billable downtime. The allowable daily time for maintenance and repairs will be determined and agreed upon at the time of final contract execution.
- Responsible for maintaining appropriate communication throughout operation for proper execution and to meet the objectives. This communication includes but is not limited to:
 - Coordination with Projeo field representatives i.e., well site supervisor and project engineer.
 - Coordination with any other operations crew with respect to their involvement in operations.
 - Provide a daily field ticket with summary of work and cost breakdown to the Projeo field representative. For Projeo accounting to process invoices, each field ticket must be stamped or signed by the Projeo field representative. Invoices submitted without an attached, signed field ticket will not be accepted and returned.

SAFETY AND TRAINING REQUIREMENTS

- The contractor shall follow all Tenaska, Projeo, U.S. Department of Energy, and industry applicable procedures for safe work practices at all times.
- The work performed shall meet all local, state, and national code requirements and all governing industry and regulatory codes.
- All personnel shall wear appropriate PPE.
- All operations shall be conducted in a manner to protect against harm or damage to life, property, and natural resources.
- Attend Daily Pre-job briefings, Job Safety Analysis (JSA), applicable permits (hot, cold, confined space etc.) and safety toolbox meetings.
- Should be able to provide a copy of internal daily meetings, JSA, permits and safety toolbox meeting if required.
- All activities shall be performed under the direct supervision of Projeo Corporation representative.
- Vendor shall ensure that all contractor personnel are aware of the site safety requirements, emergency response plans, and evacuation plans.

ASSUMPTIONS AND CLARIFICATIONS

- Projeo will provide fuel for air compressors, air boosters and any support equipment while at the well site.
- Projeo will provide telehandler and manlift during rig up, rig down and field operations.
- Air compressor and air booster repairs and maintenance are the sole responsibility of the Offeror.
- The contractor is responsible for demobilizing all the rented equipment within two weeks of the end of the project. The project end will be communicated by the Projeo field representative via email. The vendor will be liable for additional costs incurred due to delays in equipment demobilization.
- The contractor shall perform all scheduled maintenance during non-critical operations or designated downtime to avoid impact to drilling performance.
- The contractor will maintain an adequate supply of critical spare parts on site to minimize downtime.

TR1-UOB-2

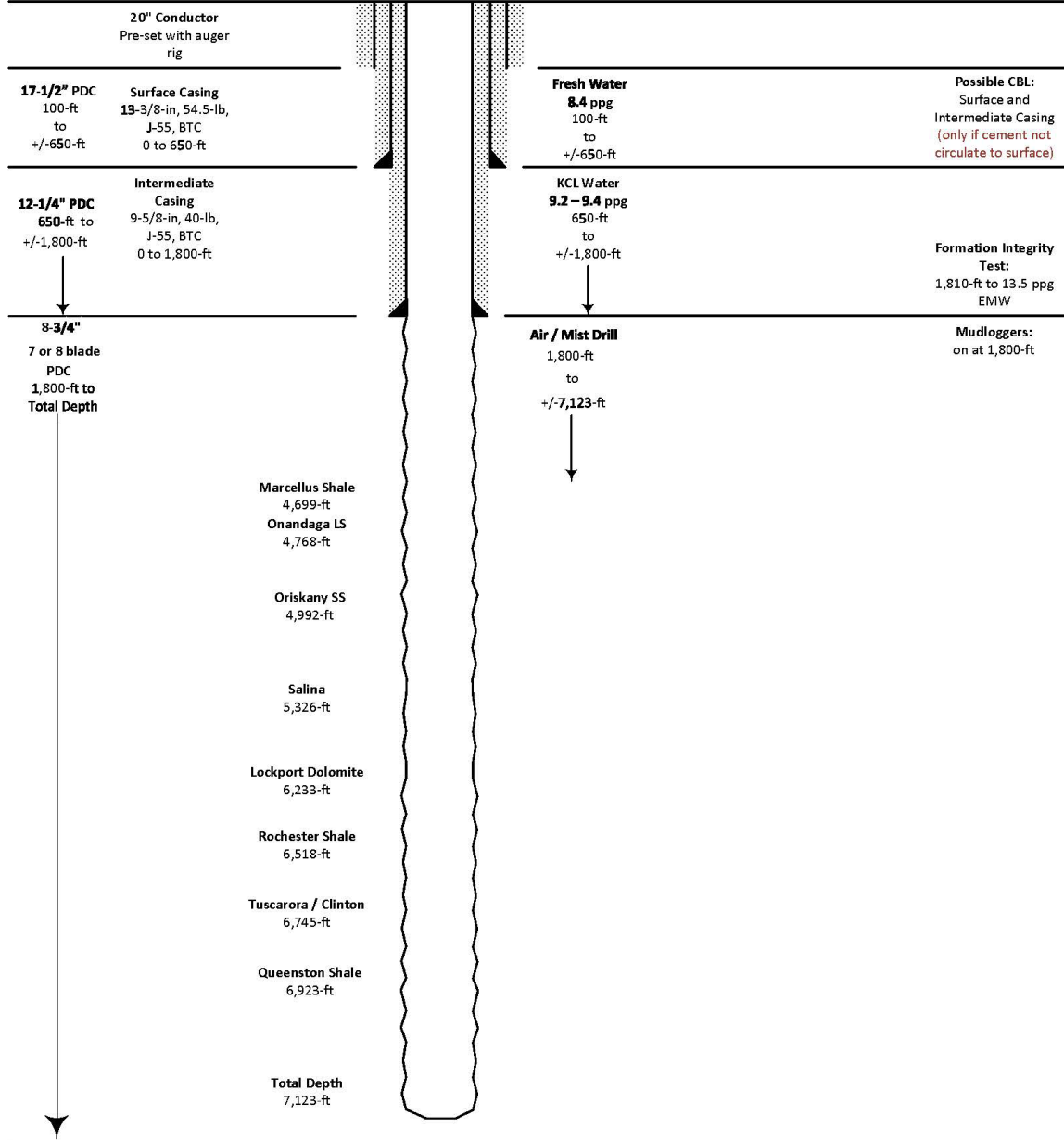
Hancock Co., WV

Well Information

API No:
AFE No:
Permit No:
Rig:
Elevation:
SHL / BHL:
911 Address:

Contact Information

Projeo Engineer:
Rock Oak Engineer:
Wellsite Supervisor:
Wellsite Supervisor:
Wellsite Supervisor:
Rig Email:
ODNR Inspector:



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TB2-UOB-19

Harrison Co., OH

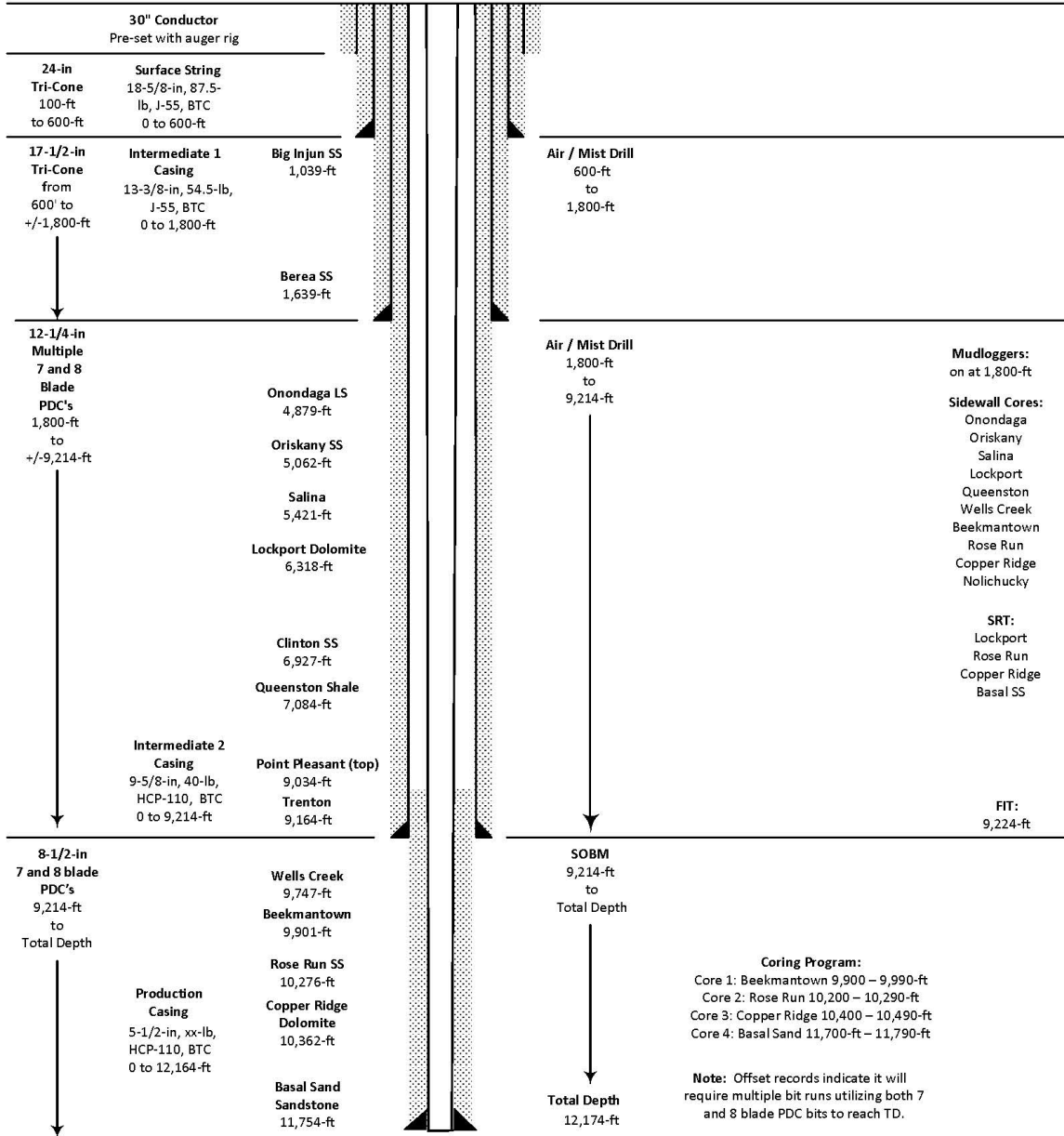
Well Information

API No:
AFE No:
Permit No:
Rig:
Elevation:
SHL / BHL:
911 Address:



Contact Information

Projeo Engineer:
Rock Oak Engineer:
Wellsite Supervisor:
Wellsite Supervisor:
Wellsite Supervisor:
Rig Email:
ODNR Inspector:



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Attachment 2

RFP Questionnaire Form

1. What are your organization's core values?
2. How does your organization value health & safety?
3. How does your product/service create an environmental impact?
4. How does your organization value stewardship?
5. What is your experience working in the carbon capture and underground storage industry?
6. What is your experience working with industrial facilities?
7. What is your experience related to DBA/DBRA Compliance?
8. How does your product/service differentiate you from others?
9. How do you manage and retain key personnel crucial for a project like this?

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10. List any previous experiences with similar projects?

11. How would you manage social responsibility for this project?

12. Please list any exceptions or deviations to the RFP requirements, terms and conditions, or any requirement:

13. If applicable, please list all subcontractors you plan to use to provide the service (Company name and service):

14. Confirm acceptance to contract flow downs: ☐Yes ☐No

15. Please provide the Cybersecurity Point of Contact and Documentation:

16. Provide your Unique Entity ID (UEI) number:

CERTIFICATION

By submitting this form, I certify that:

1. I have thoroughly reviewed, fully understood, and accepted all requirements, terms and conditions set forth in this request for proposal (RFP) and the documents referenced and attached. I further acknowledge that my submission constitutes a binding offer and agrees to be fully bound by all provisions contained therein without exception, unless explicitly stated otherwise in the proposal.
2. The information provided in the proposal is accurate and complete to the best of our knowledge.
3. All aspects of this proposal will remain confidential and will not be disclose to unauthorized parties.
4. Any misrepresentations or false statements contained in this submission my result in immediate disqualification.

Company Name:_____

Authorized representative Name:_____

Authorized Representative Title:_____

Authorized Representative Signature:_____

Date:_____

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